

FAS-930

(Proposal 4)

U.S. DEPARTMENT OF AGRICULTURE

Foreign Agricultural Service

**TRADE ADJUSTMENT ASSISTANCE (TAA) FOR FARMERS
PETITION FOR CERTIFICATION AND ELIGIBILITY FOR A GROUP OF PRODUCERS**

NOTE: The following statement is made in accordance with the Privacy Act of 1974 (5 USC 552a) and the Paperwork Reduction Act of 1995, as amended. The authority for requesting the following information is the Trade Adjustment Assistance for Farmers, (Pub. L. 107-210). The information will be used to determine program eligibility. Furnishing the requested information is voluntary. Failure to furnish the requested information will result in denial of program benefits. This information may be provided to other agencies.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0551-00XX. The time required to complete this information collection is estimated to average 6 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.
RETURN THIS COMPLETED FORM TO THE ADDRESS LISTED BELOW.

Please complete all requested information in this form and return it to the following address.

U.S. Department of Agriculture
Import Policies and Programs Division/FAS
1400 Independence Ave., S.W.
Stop 1021
Washington, DC 20250-1021

If you need assistance, telephone 202-720-2926 or e-mail your questions to (special e-mail account to be created).

1. Name of Authorized Representative or Primary Contact David Harsila		2. Name and Business Address (Including City, State, and Zip Code) Puget Sound Salmon Commission 1900 W. Nickerson Street, Suite 115, PMB 210 Seattle, WA 98119-1665	
3. Telephone Number (Including Area Code) 206-595-8734			
4. Fax Number (Including Area Code) 206-542-3930		5. E-Mail Address soundcatch@seanet.com	
6. This petition is made on behalf of the following producers: (Use separate sheet for additional producers)			
A. Name of Producers	B. Mailing Address	C. Telephone No. (Including Area Code)	D. E-Mail Address
Puget Sound Gillnet Salmon Fishermen* (about 210)	1900 W. Nickerson Street, Suite 115, PMB 210 Seattle, WA 98119-1665	206-595-8734	soundcatch@seanet.com
Puget Sound Gillnet Salmon Fishermen Crewmembers**	1900 W. Nickerson Street, Suite 115, PMB 210 Seattle, WA 98119-1665	206-542-3930	soundcatch@seanet.com

*Records to determine the eligible class members are available from the Washington Dept. of Fish and Wildlife – Carol Turcotte, (360) 902-2310.

**Records to determine eligible crewmembers may be obtained through Puget Sound Gillnet Salmon Permitholders.

7. COMMODITY INFORMATION:

A. Description of the raw (excludes processed) agricultural commodity: Pacific Salmon – 5 Species: Chinook – Onchorhynchus tshawytscha Coho – Onchorhynchus kisutch Sockeye – Onchorhynchus nerka Chum – Onchorhynchus keta		B. Commodity's Harmonized Tariff Schedule (HTS) number (HTS can be found at : http://www.fas.usda.gov/ustrade/) Pacific Salmon – 5 Species, Export H.T.S. Numbers: Chinook – 0302120012, 0302120015 Coho – 0302120052, 0302120055 Sockeye – 0302120042, 0302120045 Chum – 0302120022, 0302120025	
C. This petition is for the most recent marketing year for the commodity beginning in <u>JANUARY 2002</u> and ending <u>DECEMBER 2002</u> (month/year) (month/year)			
D. Check whether the certification is to cover a commodity produced nationally or in an "impacted" area (state or states): <input type="checkbox"/> National <input checked="" type="checkbox"/> State(s) (list): <u>Washington/Puget Sound Gillnet fishermen</u>			

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8. If Item 7D "National" is checked, provide the national average annual price for the most recent marketing year and the 5 preceding marketing years. If Item 7D "State(s)" is checked to indicate that the petition is for an impacted area, provide the relevant average price for the most recent marketing year and the 5 preceding years, and specify the months being averaged if the price is for less than 12 months (seasonal price).

(NOTE: National price data is available for many raw agricultural commodities from the Department's National Agricultural Statistical Service (NASS) at: www.usda.gov/nass.)

A. Marketing Years	B. Average Annual Price				
Most recent 2002	\$ See Attachment A				
Provide prices for the 5 years prior to the most recent marketing years. Beginning with the most recent.	1 Year ago:	2 Years ago:	3 Years ago:	4 Years ago:	5 Years ago:
	\$	\$	\$	\$	\$

9. Basis for request for adjustment assistance. Please explain or attach any documents, which show how increased imports have affected the national price of your product during the most recent marketing year. In your description include any other factors which may also have contributed to lower producer prices.

Imports of farmed salmon have impacted the domestic market prices for all Pacific Salmon species, with prices to Puget Sound (Washington) Gillnet salmon fishermen dropping precipitously as imports have risen dramatically between 1997 and 2002. Imports of farmed Atlantic and Coho salmon increased from over 83,000 metric tons in 1997 to over 213,000 metric tons in 2002, according to the Foreign Agricultural Service. Price drops are similar to those experienced by fishermen in Alaska.

See Attachment B Basis for request for adjustment assistance
See Attachment C FAS Agricultural Import Commodity Aggregations
See Attachment D U.S. Salmon Imports, Washington Ex-Vessel Salmon Prices
See Attachment E Salmon Imports and Ex-Vessel Prices

10A. SIGNATURE OF AUTHORIZED REPRESENTATIVE OR PRIMARY CONTACT	10B. TITLE	10C. DATE SIGNED
David Harsila	Chairman	August 30, 2003
11A. SIGNATURE OF FAS REPRESENTATIVE	11B. TITLE	11C. DATE

Attachment A

USDA Trade Adjustment Assistance for Farmers:
Washington, Puget Sound Gillnet Salmon Fishermen

Washington Department of Fish and Wildlife Puget Sound Gillnet Salmon Fishermen's Ex-vessel Salmon Prices 1997-2002 August 2003		
Year	Species	Average Ex-vessel Price/lb.
1997	Salmon, Chinook	\$.91
1997	Salmon, Chum	\$.37
1997	Salmon, Coho	\$.71
1997	Salmon, Sockeye	\$1.08
1997	Weighted Average	\$.88
1998	Salmon, Chinook	\$.74
1998	Salmon, Chum	\$.195
1998	Salmon, Coho	\$.70
1998	Salmon, Sockeye	\$1.50
1998	Weighted Average	\$.66
1999	Salmon, Chinook	\$1.08
1999	Salmon, Chum	\$.34
1999	Salmon, Coho	\$.82
1999	Salmon, Sockeye	\$1.53
1999	Weighted Average	\$.49
2000	Salmon, Chinook	\$1.07
2000	Salmon, Chum	\$.50
2000	Salmon, Coho	\$.59
2000	Salmon, Sockeye	\$1.22
2000	Weight Average	\$.93
2001	Salmon, Chinook	\$.71
2001	Salmon, Chum	\$.25
2001	Salmon, Coho	\$.32
2001	Salmon, Sockeye	\$.82
2001	Weighted Average	\$.40
2002	Salmon, Chinook	\$.60
2002	Salmon, Chum	\$.17
2002	Salmon, Coho	\$.35
2002	Salmon, Sockeye	\$.91
2002	Weighted Average	\$.48
Data source: Washington Dept. of Fish and Wildlife, Lee Hoines, HOINELJH@dfw.wa.gov Phone: (360) 902-2310		

Attachment B

USDA Trade Adjustment Assistance for Farmers – Washington/Puget Sound Salmon Fishermen

FAS-930 – Item 9 - **Basis for request for adjustment assistance**

All of the West coast's commercial salmon fishermen, including Washington, have been severely impacted by increased imports of salmon, primarily farmed Atlantic and Coho salmon. The Harmonized Tariff Schedule numbers for the competing import products and amounts can be found on Attachment C.

Competing Import Products are:

SAL AT FM; F F/C	0304104093	SALM,CHNK,NFARM	0302120014
SALMN,ATL,FARM	0302120003	SOCKEYE, RED	0303110000
SALMON ATL FL/FZ	0304206006	SALM,COHO/SLV,NF	0302120054
OTH SALM FIL FZ	0304206008	SAL OTHER	1604112090
SALM,CHNK,FARM	0302120013	PACIF SALMON,OTH	0303190062
PK SLMN N/OIL,CN	1604114020	OTHER SALMON	0303290000
ATLANTIC SALMON	0303220000	SALMONIDAE,FR/CH	0302190000
P/A/D/ SALMON SM	0305410000	SCKY SLMN N/O CD	1604114030
SAL OTH FIL F/C	0304104096	SALMON ROE,D/S/S	0305204020
CHUM,DOG	0303190022	SALMON SLT/DR/SM	0305694000
SALMON,CHUM	0302120022	SALMON ROE, FROZ	0303804040
CHINOOK,KING	0303190012	SAL PINK HUMPIE	1604112020
SALMON,OTHER	0302120062	CHINOOK,KING	0303100012
SALM,COHO/SLV,FM	0302120053	CHUM	0303100022
SALMON,WHOLE,NES	1604114050	PINK HUMPIE	0303100032
SLMN NES,CN/NOIL	1604114040	SOCKEYE, RED	0303100042
SALMN,ATL,NFARM	0302120004	COHO, SILVER	0303100052
SALMON,PINK	0302120032	PACIF SALMON,OTH	0303100062
SAL AT NFM F F/C	0304104094	SALMON ATL F F/C	0304104091
SALMON,SOCKEYE	0302120042	SALMON OTH FL FC	0304104092
PINK,HUMPIE	0303190032	CHUM,NT/OIL,CAND	1604114010
COHO, SILVER	0303190052		

The five natural Pacific Salmon species and imported farmed Atlantic and Coho salmon of the H.T.S. numbers referenced above, are “like products” and “directly compete” with one another in the domestic marketplace.

Imports of farmed Atlantic and Coho salmon have impacted the domestic market prices for all five Pacific Salmon species, with prices to Puget Sound/Washington fishermen dropping precipitously as imports rose dramatically between 1997 and 2002. Imports of Atlantic and Coho salmon increased from 83,510 metric tons in 1997 to 213,542.7 metric tons in 2002, according to the Foreign Agricultural Service (see Attachment C). A chart illustrating these concurrent trends is included as Attachment D.

Further evidence of the attribution of the cause of the price decline to Puget Sound/Washington, (similar to price drops in Alaska's ex-vessel salmon prices) commercial salmon fishermen to the increase of imported salmon is illustrated by the longer-term correlation, shown in Attachment E. According to economist Phil Lansing, Senior Fellow in Economics at the Institute for Agricultural and Trade Policy, the statistical correlation between increasing imports and

decreasing Alaska ex-vessel prices over the period 1989-2002 is \$-0.88. The r-squared value is \$0.78. This is a robust correlation according to Phil Lansing.

According to *State of Alaska comments on: U.S. - Chile Free Trade Agreement Potential Economy Wide and Selected Sectoral Impacts Effects (Investigation 332-434)* in a report to the office of the U.S. International Trade Commission:

- “The huge supply of imported Chilean farm salmon in to the United States has a direct and devastating effect on salmon fishermen.”
- “The volume-related price drop of Chilean fillets in the US marketplace has preempted profitable and viable participation by Alaska salmon producers of consumer-ready fresh fillets.”

The five species of salmon (Chinook, Pink, Chum, Sockeye, and Coho) species are generally delivered by the producers (fishermen) to processors in the raw or natural state.

NASS price data is not available for Pacific salmon species. This petition covers fish caught and delivered in Puget Sound, Washington, by gillnet fishermen so we suggest using ex-vessel price information maintained by the Washington Department of Fish and Wildlife.

Attachment C**UNITED STATES DEPARTMENT OF AGRICULTURE, FOREIGN AGRICULTURAL SERVICE****FAS AGRICULTURAL IMPORT COMMODITY AGGREGATIONS**

AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED				CUMULATIVE TO DATE <u>QUANTITIES</u>						
				JANUARY - DECEMBER						
				<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
<u>GENERAL IMPORTS</u>										
WORLD TOTAL	SAL AT FM; F F/C	<u>0304104093</u>	MT	0.0	0.0	36,064.2	46,068.6	58,100.8	83,204.6	93,657.4
	SALMN,ATL,FARM	<u>0302120003</u>	MT	39,316.6	44,247.5	48,272.4	51,422.2	53,619.6	59,740.6	67,143.1
	SALMON ATL FL/FZ	<u>0304206006</u>	MT	1,890.6	3,188.3	5,264.8	6,891.1	9,719.6	14,939.3	22,736.0
	OTH SALM FIL FZ	<u>0304206008</u>	MT	1,687.0	3,136.9	3,945.9	3,659.6	3,066.0	2,946.4	4,370.0
	SALM,CHNK,FARM	<u>0302120013</u>	MT	6,599.5	4,180.2	4,518.0	3,115.0	2,586.4	2,759.4	3,491.6
	PK SLMN N/OIL,CN	<u>1604114020</u>	MT	210.3	180.9	144.5	332.5	1,177.4	2,007.5	3,106.6
	ATLANTIC SALMON	<u>0303220000</u>	MT	2,970.2	3,591.0	3,376.9	4,372.6	4,841.8	3,808.6	3,009.1
	P/A/D/ SALMON SM	<u>0305410000</u>	MT	880.8	1,139.6	973.9	1,542.4	1,833.5	2,257.5	2,884.4
	SAL OTH FIL F/C	<u>0304104096</u>	MT	0.0	0.0	4,325.7	1,597.9	2,114.4	1,614.4	2,476.9
	CHUM,DOG	<u>0303190022</u>	MT	0.0	0.0	0.0	0.0	0.0	0.0	1,943.3
	SALMON,CHUM	<u>0302120022</u>	MT	3,812.1	3,244.0	4,013.0	2,333.1	1,505.6	750.6	1,485.9
	CHINOOK,KING	<u>0303190012</u>	MT	0.0	0.0	0.0	0.0	0.0	0.0	1,157.9
	SALMON,OTHER	<u>0302120062</u>	MT	7,698.0	7,187.4	2,817.5	3,783.7	1,991.2	1,556.7	1,139.4
	SALM,COHO/SLV,FM	<u>0302120053</u>	MT	409.9	548.9	797.7	531.9	441.7	850.6	785.9
	SALMON,WHOLE,NES	<u>1604114050</u>	MT	225.6	242.3	327.5	489.7	656.0	423.5	661.0
	SLMN NES,CN/NOIL	<u>1604114040</u>	MT	601.6	88.1	101.8	138.5	159.1	308.6	585.0
	SALMN,ATL,NFARM	<u>0302120004</u>	MT	594.3	525.1	394.9	566.0	523.9	406.2	479.9
	SALMON,PINK	<u>0302120032</u>	MT	93.5	419.4	127.0	237.0	97.6	39.8	404.1
	SAL AT NFM F F/C	<u>0304104094</u>	MT	0.0	0.0	1,491.8	543.9	4,407.3	408.2	259.3
	SALMON,SOCKEYE	<u>0302120042</u>	MT	275.4	928.3	226.7	95.5	126.0	120.7	254.2
	PINK,HUMPIE	<u>0303190032</u>	MT	0.0	0.0	0.0	0.0	0.0	0.0	248.9
	COHO, SILVER	<u>0303190052</u>	MT	0.0	0.0	0.0	0.0	0.0	0.0	241.5
	SALM,CHNK,NFARM	<u>0302120014</u>	MT	179.5	236.4	294.5	119.7	107.8	151.1	232.6
	SOCKEYE, RED	<u>0303110000</u>	MT	0.0	0.0	0.0	0.0	0.0	0.0	142.9
	SALM,COHO/SLV,NF	<u>0302120054</u>	MT	173.8	20.3	68.1	77.6	18.9	83.4	133.2
	SAL OTHER	<u>1604112090</u>	MT	0.3	3.7	0.0	7.4	32.8	62.3	123.3
	PACIF SALMON,OTH	<u>0303190062</u>	MT	0.0	0.0	0.0	0.0	0.0	0.0	122.6
	OTHER SALMON	<u>0303290000</u>	MT	38.8	179.0	506.5	585.2	87.4	42.6	98.0
	SALMONIDAE,FR/CH	<u>0302190000</u>	MT	171.0	186.0	188.2	119.0	41.4	53.0	57.4
	SCKY SLMN N/O CD	<u>1604114030</u>	MT	4.0	42.7	26.5	59.4	27.4	106.8	38.9
	SALMON ROE,D/S/S	<u>0305204020</u>	MT	4.2	6.9	7.5	49.3	117.8	51.3	32.9
	SALMON SLT/DR/SM	<u>0305694000</u>	MT	37.2	8.3	7.7	15.1	34.9	23.6	19.9
	SALMON ROE, FROZ	<u>0303804040</u>	MT	26.2	2.0	38.7	7.4	7.1	28.3	18.4
	SAL PINK HUMPIE	<u>1604112020</u>	MT	0.0	0.0	0.0	0.3	212.6	19.9	1.4
	CHINOOK,KING	<u>0303100012</u>	MT	168.2	209.9	272.0	365.3	254.0	69.4	0.0
	CHUM	<u>0303100022</u>	MT	1,376.5	6,967.0	2,429.1	2,295.6	1,270.9	1,057.4	0.0
	PINK HUMPIE	<u>0303100032</u>	MT	234.0	411.3	77.7	332.5	698.3	311.1	0.0
	SOCKEYE, RED	<u>0303100042</u>	MT	49.6	169.0	87.5	49.1	122.9	137.4	0.0
	COHO, SILVER	<u>0303100052</u>	MT	234.0	116.4	229.4	65.0	114.9	147.5	0.0
	PACIF SALMON,OTH	<u>0303100062</u>	MT	79.8	450.4	209.2	162.9	110.2	58.0	0.0
	SALMON ATL F F/C	<u>0304104091</u>	MT	12,938.1	23,333.7	0.0	0.0	0.0	0.0	0.0
	SALMON OTH FL FC	<u>0304104092</u>	MT	529.3	739.9	0.0	0.0	0.0	0.0	0.0
	CHUM,NT/OIL,CAND	<u>1604114010</u>	MT	0.0	0.0	0.5	16.1	47.8	0.0	0.0
TOTAL			MT	83,510.0	105,930.7	121,627.5	132,048.3	150,275.2	180,546.3	213,542.7

Price Data by Species for Puget Sound Gillnet Salmon Fishermen

Sockeye

Sockeye H.T.S. # 0302.12.42				
5 Prior Years Puget Sound Gillnet Yearly Average Price				
2001	2000	1999	1998	1997
\$0.82	\$1.22	\$1.53	\$1.50	\$1.08
Most recent year – 2002 Puget Sound Gillnet Average Price \$.91/lb. 2001-1997 5-year average price is \$1.23 x 80% = Base Value \$0.98				
Base Value (\$0.98) minus 2002 Price (\$0.91) = Trade Adjustment (\$0.07) Trade Adjustment (\$0.07) x Reduction Factor (.5) = Trade Adjustment Payment/lb. (\$0.035)				

Chum Salmon

Chum H.T.S. # 0302.12.22				
5 Prior Years Puget Sound Gillnet Yearly Average Price				
2001	2000	1999	1998	1997
\$0.25	\$0.50	\$0.34	\$0.195	\$.37
Most recent year – 2002 Puget Sound Gillnet Average Price \$.17/lb. 2001-1997 5-year average price is \$0.33 x 80% = Base Value \$0.265				
Base Value (\$0.265) minus 2002 Price (\$0.17) = Trade Adjustment (\$0.095) Trade Adjustment (\$0.095) x Reduction Factor (.5) = Trade Adjustment Payment/lb. (\$0.0475)				

Chinook Salmon

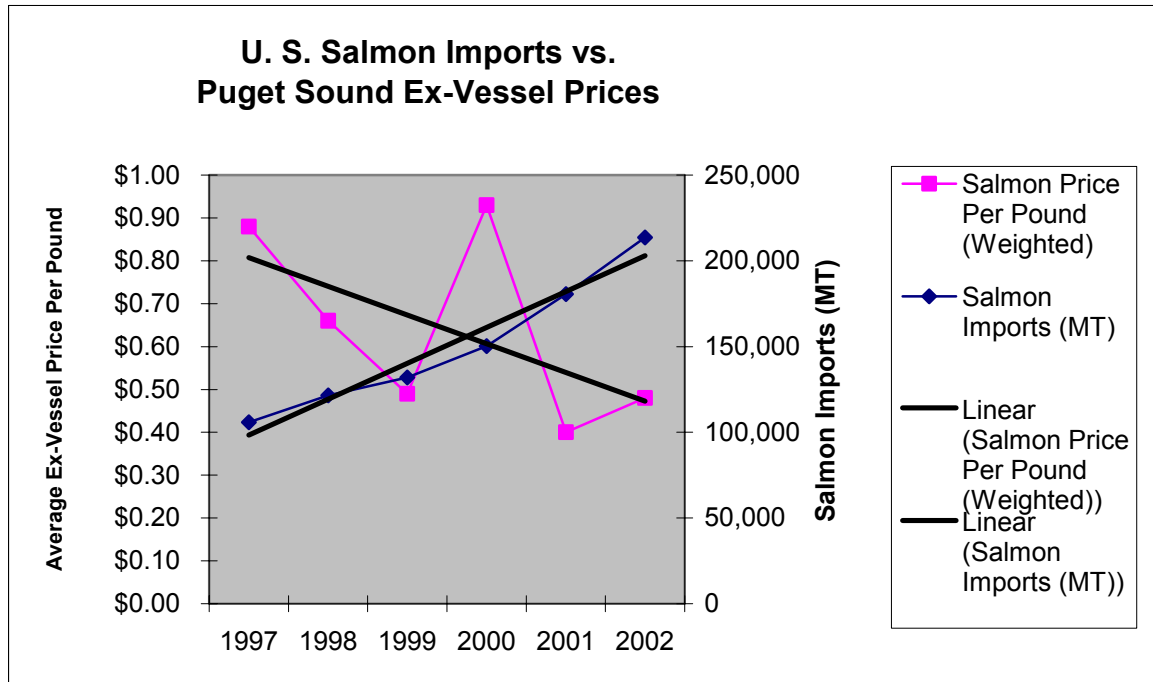
Chinook H.T.S. # 0302.12.12, 0302.13.14 (not farmed)				
5 Prior Years Puget Sound Gillnet Yearly Average Price				
2001	2000	1999	1998	1997
\$0.71	\$1.07	\$1.08	\$0.74	\$0.91
<p>Most recent year – 2002 Puget Sound Gillnet Average Price \$.60/lb. 2001-1997 5-year average price is \$0.90 x 80% = Base Value \$0.72</p>				
<p>Base Value (\$0.72) minus 2002 Price (\$0.60) = Trade Adjustment (\$0.12) Trade Adjustment (\$0.12) x Reduction Factor (.5) = Trade Adjustment Payment/lb. (\$0.06)</p>				

Coho Salmon

Coho H.T.S. # 0302.12.54 (not farmed)				
5 Prior Years Puget Sound Gillnet Yearly Average Price				
2001	2000	1999	1998	1997
\$0.32	\$0.59	\$0.82	\$0.70	\$0.71
<p>Most recent year – 2002 Puget Sound Gillnet Average Price \$.35/lb. 2001-1997 5-year average price is \$0.63 x 80% = Base Value \$0.59</p>				
<p>Base Value (\$0.50) minus 2002 Price (\$0.35) = Trade Adjustment (\$0.15) Trade Adjustment (\$0.15) x Reduction Factor (.5) = Trade Adjustment Payment/lb. (\$0.075)</p>				

USDA Trade Adjustment Assistance for Farmers – Puget Sound, Washington Fishermen

ATTACHMENT D



Weighted average is calculated as the total Puget Sound ex-vessel value for the Puget Sound gillnet salmon fleet divided by the total volume in pounds harvested by this fleet.

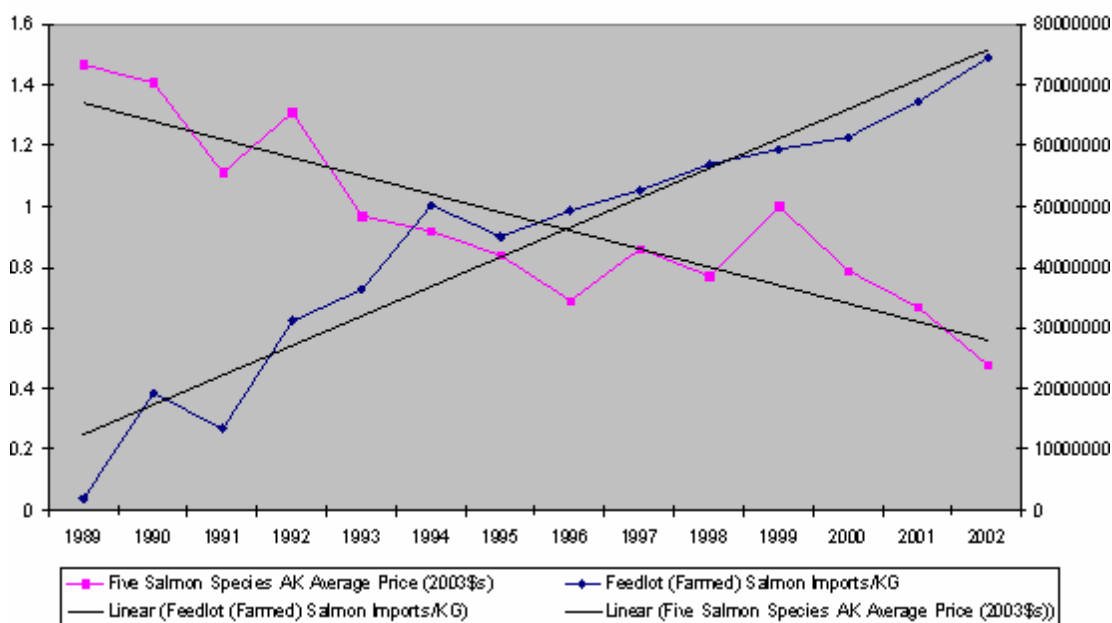
Source: Prices: Washington Department of Fish and Wildlife
Salmon Imports: USDA, FAS

Attachment E

USDA Trade Adjustment Assistance for Farmers – Washington Fishermen

Salmon Imports and Ex-Vessel Prices.

Sources: U.S. Dept Commerce & AK Dept Fish & Game
Institute for Agriculture and Trade Policy



Salmon Imports and Ex-vessel Prices - Notes on the Chart

Note: This chart shows prices paid to Alaska fishermen and has been included in petitions sent in from that state. Prices paid and market conditions in Puget Sound, Washington are similar to those for fishermen in Alaska.

The attached chart illustrates increased imports of feedlot (farm) salmon into the U.S. and decreasing ex-vessel prices for capture salmon in Alaska. The statistical correlation between increasing imports and decreasing ex-vessel prices over the 14-year period is -0.88 . The r-squared value is $.78$. This is a robust correlation. While they should not be confused with a price model, these results plainly show the strong link between changes in import volume and domestic price. Over three fourths of change in price may be explained by change in import volume. The two black linear trend lines on the chart illustrate plainly the inverse relationship between imports and price.

Salmon import data was obtained from the U.S. Department of Commerce Economics and Statistics Administration, U.S. Census Bureau: U.S. Imports History, Historical Summaries 1989-2002.

To obtain annual feedlot salmon imports the following HS commodity categories were summed: #0303220040 Atlantic and Danube Salmon, Frozen, Nesoi. #030212003 Atlantic Salmon Farmed Fresh, #0302120013 Chinook (King) Salmon Farmed Fresh, #0302120053 Coho (Silver) Salmon Farmed Fresh. A continuing analysis might find an even stronger correlation with dockside prices if the relatively small volumes of frozen imports are excluded.

Domestic capture salmon prices were obtained from the Alaska Department of Fish and Game: Salmon Ex-vessel Price per Pound. Time Series by Species. Statewide averages for five species: Chinook, Chum, Coho, Pink and Sockeye were averaged to find an overall average price series. This series was converted to June 2003 real dollars using: The Consumer Price Index, All Urban Consumers, Seasonally Adjusted, 1982-84=100, U.S. Department of Labor, Bureau of Labor Statistics. It is worth noting that use of average prices in this analysis tends to overstate the importance of higher-value, lower-volume Kings relative to low-value, high-volume Pinks. A more accurate picture of fishing income change could be obtained by combining dockside prices with volumes, but catch data does not appear to be available in that form.

For additional information on this chart and analysis contact:

Philip S. Lansing, MAoxon
Senior Fellow in Economics
Institute for Agriculture and Trade Policy
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pslansing@AOL.com